

The Czech Edge:

Driving Digital Innovation in Global Business Services

1 Constant growth of the Czech business services sector

5%

employment growth in business services centres in 2023

7%

expected employment growth in business services centres in 2024

175,000

expected number of jobs in business services in the Czech Republic in 2024

~200,000

expected number of jobs

Growth rate of business servicess in the CZ



Source: ABSL Survev 2015 - 2023

The availability of people and recruiting of people is still very successful

11 weeks

average recruitment lead time

Source: ABSL Survey 2023

Attractiveness of the sector and country to expats

40%

3

of employees of Czech business services are foreigners out of which 65% of foreigners are from EU countries and 35% of foreigners are from non-FU countries 70,000

foreigners employed in Czech business services

Top 3 reasons to stay in the Czech Republic for Expats



wth



Higher compensation



Living standard in Czechia

4 Business services centers thrive as multifunctional incubators of new processes

Centers experience substantial growth due to their services' multifunctional and end-to-end focus, as well as their openness to trialing and driving new processes.

79%

of expansion comes from driving new activities

Source: ABSL Survey 2023

The robust local innovation and technology ecosystem, featuring a blend of corporations, start-ups, and academia, stands as the strongest in the CEE region

Three out of the top five services experiencing growth in 2023 are in the Technology/IT sector:



Cybersecurity and Information Security



IT User support/ service desk



Other IT services

Source: ABSL Survey 202

8 Our people and processes are customer-centric

Because of our employees' cultural diversity and close proximity to our customers, they exhibit a strong customer-centric approach.

55%

of centers provide Customer Experienc related services

Source: ABSL Survey 2023

Upskilling and re-skilling of our employees to keep pace with technological changes and increased focus on value-driven processes

73%

9

of centres drive internal leadership, coaching and mentoring programmes (+8% vs. 2022)

Source: ABSL Survey 2023

ABSL also provides specialised training programmes tailored to business services sector: the Fusion Leader, Fusion Professional and Fusion Digital.

The Czech Republic is attractive as the location due to accessibility and proximity to key markets, quality infrastructure and the right time zone to serve services on a global scale



Source: ABSL Survey 2023

10 We successfully retain our people

16%

Overall attrition in 2023

6.5%

Average salary increase in 2023

3.9 years

average retention +4 months compare to 2022

Source: ABSL Survey 2023

The sector is fast and agile in using a variety of digitalization methods

72%

7

of the centres build their robotics and automation capabilities in house

~10,000

equivalent for the robots This drives productivity and ensures the right value-driven focus for employees



Contact information

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Source: ABSL Survey 2023